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*AgCredit Agricultural Credit Association*

**FIRST QUARTER 2016**

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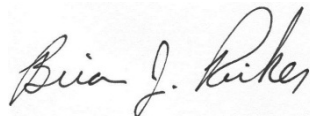
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**CERTIFICATION**

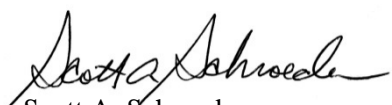
The undersigned certify that we have reviewed the March 31, 2016 quarterly report of AgCredit Agricultural Credit Association, that the report has been prepared under the oversight of the Audit Committee of the Board of Directors and in accordance with all applicable statutory or regulatory requirements, and that the information contained herein is true, accurate, and complete to the best of our knowledge and belief.



Brian J. Ricker  
Chief Executive Officer



Daniel E. Ebert  
Chief Financial Officer



Scott A. Schroeder  
Chairman of the Board

May 9, 2016

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*AgCredit Agricultural Credit Association*

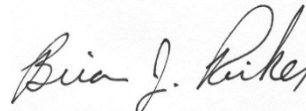
# Report on Internal Control Over Financial Reporting

The Association's principal executives and principal financial officers, or persons performing similar functions, are responsible for establishing and maintaining adequate internal control over financial reporting for the Association's Consolidated Financial Statements. For purposes of this report, "internal control over financial reporting" is defined as a process designed by, or under the supervision of the Association's principal executives and principal financial officers, or persons performing similar functions, and effected by its Board of Directors, management and other personnel, to provide reasonable assurance regarding the reliability of financial reporting information and the preparation of the Consolidated Financial Statements for external purposes in accordance with accounting principles generally accepted in the United States of America and includes those policies and procedures that:

- 1) Pertain to the maintenance of records that in reasonable detail accurately and fairly reflect the transactions and dispositions of the assets of the Association,
- 2) Provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial information in accordance with accounting principles generally accepted in the United States of America, and that receipts and expenditures are being made only in accordance with authorizations of management and directors of the Association, and
- 3) Provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Association's assets that could have a material effect on its Consolidated Financial Statements.

The Association's management has completed an assessment of the effectiveness of internal control over financial reporting as of March 31, 2016. In making the assessment, management used the framework in *Internal Control — Integrated Framework (2013)*, promulgated by the Committee of Sponsoring Organizations of the Treadway Commission, commonly referred to as the "COSO" criteria.

Based on the assessment performed, the Association's management concluded that as of March 31, 2016, the internal control over financial reporting was effective based upon the COSO criteria. Additionally, based on this assessment, the Association's management determined that there were no material changes to or weaknesses in the internal control over financial reporting as of March 31, 2016.



Brian J. Ricker  
Chief Executive Officer



Daniel E. Ebert  
Chief Financial Officer

May 9, 2016

# Management's Discussion and Analysis of Financial Condition and Results of Operations

The following commentary reviews the financial condition and results of operations of AgCredit Agricultural Credit Association (Association) for the three months ended March 31, 2016. These comments should be read in conjunction with the accompanying consolidated financial statements, notes to the consolidated financial statements, the Association's March 31, 2015 quarterly report and the 2015 Annual Report of the Association. The accompanying consolidated financial statements (financial statements) were prepared under the oversight of the Audit Committee of the Board of Directors, which includes Michael W. Stump, David M. Stott, Ph.D., CPA and Gary L. Baldosser. The results for the first three months of 2016 are not necessarily indicative of results to be expected for the year.

## LOAN PORTFOLIO

The Association provides funds to farmers, rural homeowners, and farm-related businesses for financing of short and intermediate-term loans and long-term real estate mortgage loans through numerous product types. The Association's loan portfolio consists predominantly of grains (primarily soybeans, corn and wheat) which constitute about 60 percent of the entire portfolio as of March 31, 2016. The Association recognizes the commodity concentration risk exceeds normally accepted industry standards. This risk, along with the risk associated with large loans, is reduced by members' off-farm income, utilization of crop insurance, and the use of FSA, USDA, Business and Industry, and Farmer Mac loan guarantees. As of March 31, 2016 the Association had \$468,012 of guaranteed loan volume, which is 27.68 percent of loans as compared to \$468,137 of guaranteed volume or 30.19 percent of the portfolio at March 31, 2015. Loan guarantees reduce the potential of loss in the Association's loan portfolio and help to leverage the Association's capital.

Gross loan volume of the Association as of March 31, 2016 was \$1,690,626, a decrease of \$25,864 or 1.51 percent when compared to \$1,716,490 at December 31, 2015. The decrease in loan volume primarily relates to the decrease in production and intermediate term (IT) and real estate mortgage volume. The reduction in production and IT loans relates to the normal seasonal pay-downs on lines of credit during the first quarter of the year from grain sales. From March 31, 2015 to March 31, 2016 volume increased by \$139,830 or 9.02 percent. The increase in loan volume primarily relates to an increase in production and IT, real estate mortgage, and processing and marketing volume.

Net loans outstanding at March 31, 2016 were \$1,676,804 as compared to \$1,702,632 at December 31, 2015. Net loans accounted for 95.47 percent of total assets at March 31, 2016 as compared to 94.49 percent at December 31, 2015.

The following table summarizes the Association's risk assets (accruing volume includes accrued interest receivable):

	3/31/16	12/31/15
Nonaccrual loans	\$ 11,691	\$ 9,223
Accruing restructured loans	-	-
Accruing loans 90 days or more past due	-	-
Total high risk loans	11,691	9,223
Other property owned	60	60
Total high-risk assets	\$ 11,751	\$ 9,283
Ratios:		
Nonaccrual loans to total loans	0.69%	0.54%
High-risk assets to total assets	0.67%	0.52%

High risk assets increased during the first three months of 2016 primarily as a result of extending operating credit to a large commercial entity in nonaccrual status and due to loans moving from accrual to nonaccrual status.

There is an inherent risk in the extension of any type of credit, and accordingly, the Association maintains an allowance for loan losses consistent with the risk measured in the portfolio.

General portfolio credit quality showed a slight decline during the first three months of 2016 when compared to December 31, 2015, but remains strong.

Credit administration is satisfactory.

During the first three months of 2016 the Association recorded charge-offs of \$4, no recoveries, and reversal of loan losses of \$32. For the same period of 2015, the Association recorded no charge-offs, recoveries of \$1, and no provision for loan losses. The allowance for loan losses represented 0.82 percent and 0.81 percent of loans at March 31, 2016 and December 31, 2015, respectively.

## RESULTS OF OPERATIONS

### For the three months ending March 31, 2016

Net income for the three months ended March 31, 2016 (Q1 2016) was \$9,531, an increase of \$638 or 7.17 percent when compared to the net income of \$8,893 for the same period in 2015 (Q1 2015). Major changes in the components of net

income when comparing Q1 2016 to Q1 2015 are identified as follows:

- Net interest income increased by \$813 or 7.63 percent. The increase resulted primarily from earnings on increased loan volume and an increase in earnings on the Association's own funds in loans offset in part by a decrease in net interest margin on loans.
- Provision for loan losses decreased by \$32. The decrease was due to the Q1 2016 reversal of allowance for loan losses (reversal) of \$32 and no provision for or reversal of allowance for loan losses during Q1 2015. The Q1 2016 reversal primarily resulted from a decrease in loan volume and due to a reduction in management's qualitative portion of the general allowance on non-impaired loans. This was partially offset by an increase in the allowance on impaired loans specifically reserved for and the decline in credit quality.

- Noninterest income increased by \$357 or 12.55 percent for the following reasons:

Patronage dividends from AgFirst Farm Credit Bank (the Bank) increased by \$290 as a result of higher regular and participation sold patronage related to higher loan volume previously discussed and increased participation sold volume.

Loan fees increased by \$14 primarily due to increased servicing, late, and new loan fees offset in part by a reduction in secondary market and bond fees.

Other noninterest income increased by \$57.

Fees for financially related services (FRS) decreased by \$5 due to lower multi-peril crop insurance offset by higher fees for appraisal services.

- Noninterest expense increased by \$564 or 12.26 percent primarily due to:

Salary and benefits expense increased by \$318 or 10.48 percent due to increased expenses related to scheduled salary increases, additional employees, salary related benefits, higher incentive accrual, and increased pension expense.

Occupancy and equipment increased by \$23 or 9.09 primarily due to increased expenses for depreciation on new buildings and equipment, maintenance and utilities offset in part by decreased rent.

Farm Credit System Insurance Corporation (FCSIC) premium expenses increased by \$115 or 39.52 percent due to increased premium rates and increased loan volume.

Guarantee fees increased by \$23 or 11.00 percent due to an increase in new guarantees.

Other operating expenses increased by \$84 or 10.32 percent due to increased public member relations, purchased services, nonaccrual, communication, and supervisory and examination expenses offset in part by lower travel, advertising, and printing and office supply expenses.

The following table shows the key results of operations ratios for the three months ended March 31, 2016 and March 31, 2015, respectively.

	<u>3/31/2016</u>	<u>3/31/2015</u>
Return on average assets	2.20%	2.25%
Return on average equity	13.77%	14.41%
Net interest margin	2.71%	2.76%
Members' equity to assets	15.85%	15.79%
Debt to members' equity (:1)	5.31	5.33

## CAPITAL RESOURCES

Total members' equity was \$278,437 at March 31, 2016 as compared to \$268,892 at December 31, 2015 for an increase of \$9,545 or 3.55 percent. The increase is due primarily to 2016 year-to-date earnings, Class C Stock and Participation Certificates, and the issuance of additional Class A Preferred Stock. These increases were offset in part by a reduction in allocated equities.

FCA sets minimum regulatory capital requirements for System banks and associations. Capital adequacy is evaluated using a number of regulatory ratios. According to the FCA regulations, each institution's permanent capital ratio is calculated by dividing permanent capital by a risk adjusted asset base. Risk adjusted assets mean the total dollar amount of the institution's assets adjusted by an appropriate credit conversion factor as defined by regulation. As of March 31, 2016, the Association exceeded minimum regulatory standards for all the ratios.

The Association's capital ratios as of March 31 and the FCA minimum requirements follow:

	<u>3/31/16</u>	<u>Regulatory Minimum</u>
Permanent capital ratio	19.95%	7.00%
Total surplus ratio	18.45%	7.00%
Core surplus ratio	17.21%	3.50%

## REGULATORY MATTERS

On March 10, 2016, the FCA adopted a final regulation to modify the regulatory capital requirements for System banks and associations. The stated objectives of the rule are as follows:

- To modernize capital requirements while ensuring that institutions continue to hold sufficient regulatory capital to fulfill their mission as a government-sponsored enterprise.
- To ensure that the System's capital requirements are comparable to the Basel III framework and the standardized approach that the federal banking

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regulatory agencies have adopted, but also to ensure that the rules recognize the cooperative structure and the organization of the System.

- To make System regulatory capital requirements more transparent.
- To meet the requirements of section 939A of the Dodd-Frank Wall Street Reform and Consumer Protection Act (Dodd-Frank Act).

On November 30, 2015, the FCA, along with four other federal agencies, published in the Federal Register a final rule to establish capital and margin requirements for covered swap entities as required by the Dodd-Frank Act. See below for further information regarding the Dodd-Frank Act.

On July 25, 2014, the FCA published a proposed rule in the Federal Register to revise the requirements governing the eligibility of investments for System banks and associations. The public comment period ended on October 23, 2014. The FCA expects to issue a final regulation in 2016. The stated objectives of the proposed rule are as follows:

- To strengthen the safety and soundness of System banks and associations.
- To ensure that System banks hold sufficient liquidity to continue operations and pay maturing obligations in the event of market disruption.
- To enhance the ability of the System banks to supply credit to agricultural and aquatic producers.
- To comply with the requirements of section 939A of the Dodd-Frank Act.
- To modernize the investment eligibility criteria for System banks.
- To revise the investment regulation for System associations to improve their investment management practices so they are more resilient to risk.

## **FINANCIAL REGULATORY REFORM**

See discussion of the Dodd-Frank Act in the Financial Regulatory Reform section of the Association's 2015 Annual Report.

## **RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS**

Please refer to Note 1, "*Organization, Significant Accounting Policies, and Recently Issued Accounting Pronouncements*", in the Notes to the Financial Statements, and the 2015 Annual Report to Shareholders for recently issued accounting pronouncements.

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**Note:** The Association obtains funding from AgFirst Farm Credit Bank (the Bank). The Association is materially affected and shareholder investment could be materially affected by the financial condition and results of operations of the Bank. Copies of the Bank's Annual and Quarterly Reports are on the AgFirst website, [www.agfirst.com](http://www.agfirst.com) or may be obtained at no charge by calling 1-800-845-1745, extension 2832, or writing Susanne Caughman, AgFirst Farm Credit Bank, P.O. Box 1499, Columbia, SC 29202.

Copies of the Association's Quarterly and Annual Reports are available on the Association's website, [www.agcredit.net](http://www.agcredit.net), or may be obtained upon request free of charge by calling 1-800-837-3678, extension 1023, or writing Daniel Ebert, Chief Financial Officer, AgCredit, ACA, 610 W Lytle Street, Fostoria, OH 44830. The Association prepares an electronic version of the Quarterly Report within 40 days after the end of each fiscal quarter, except that no report need be prepared for the fiscal quarter that coincides with the end of the fiscal year of the Association.

# AgCredit Agricultural Credit Association

## Consolidated Balance Sheets

<i>(dollars in thousands)</i>	<b>March 31, 2016</b>	<b>December 31, 2015</b>
	<i>(unaudited)</i>	<i>(audited)</i>
<b>Assets</b>		
Cash	\$ 3,870	\$ 4,080
Investment securities:		
Held to maturity (fair value of \$19,706 and \$19,073, respectively)	19,085	19,193
Loans	1,690,626	1,716,490
Allowance for loan losses	(13,822)	(13,858)
Net loans	1,676,804	1,702,632
Accrued interest receivable	21,721	23,619
Investments in other Farm Credit institutions	19,178	19,122
Premises and equipment, net	8,087	8,233
Other property owned	60	60
Accounts receivable	3,035	20,180
Other assets	4,451	4,797
Total assets	<b>\$ 1,756,291</b>	<b>\$ 1,801,916</b>
<b>Liabilities</b>		
Notes payable to AgFirst Farm Credit Bank	\$ 1,446,609	\$ 1,500,003
Accrued interest payable	2,982	2,969
Patronage refunds payable	1,086	18,560
Accounts payable	786	1,715
Advanced conditional payments	544	507
Other liabilities	25,847	9,270
Total liabilities	<b>1,477,854</b>	<b>1,533,024</b>
Commitments and contingencies (Note 7)		
<b>Members' Equity</b>		
Capital stock and participation certificates	19,567	19,505
Retained earnings		
Allocated	176,932	177,063
Unallocated	81,938	72,324
Total members' equity	<b>278,437</b>	<b>268,892</b>
Total liabilities and members' equity	<b>\$ 1,756,291</b>	<b>\$ 1,801,916</b>

*The accompanying notes are an integral part of these consolidated financial statements.*

# AgCredit Agricultural Credit Association

## Consolidated Statements of Comprehensive Income

(unaudited)

<i>(dollars in thousands)</i>	For the three months ended March 31,	
	2016	2015
<b>Interest Income</b>		
Loans	\$ 20,058	\$ 18,050
Investments	247	294
	20,305	18,344
Total interest income		
<b>Interest Expense</b>		
Notes payable to AgFirst Farm Credit Bank	8,842	7,694
	11,463	10,650
Net interest income	(32)	—
Provision for (reversal of allowance for) loan losses		
	11,495	10,650
Net interest income after provision for (reversal of allowance for) loan losses		
<b>Noninterest Income</b>		
Loan fees	156	142
Fees for financially related services	11	16
Patronage refunds from other Farm Credit institutions	2,971	2,681
Gains (losses) on sales of premises and equipment, net	3	—
Gains (losses) on other transactions	(1)	1
Other noninterest income	61	4
	3,201	2,844
Total noninterest income		
<b>Noninterest Expense</b>		
Salaries and employee benefits	3,352	3,034
Occupancy and equipment	276	253
Insurance Fund premiums	406	291
Guarantee fees	232	209
(Gains) losses on other property owned, net	1	—
Other operating expenses	898	814
	5,165	4,601
Total noninterest expense		
Net income	9,531	8,893
Other comprehensive income	—	—
	\$ 9,531	\$ 8,893
Comprehensive income		

*The accompanying notes are an integral part of these consolidated financial statements.*

**AgCredit Agricultural Credit Association**  
**Consolidated Statements of Changes in**  
**Members' Equity**

*(unaudited)*

<i>(dollars in thousands)</i>	Capital Stock and Participation Certificates	Retained Earnings		Total Members' Equity
		Allocated	Unallocated	
Balance at December 31, 2014	\$ 19,173	\$ 157,715	\$ 68,849	\$ 245,737
Comprehensive income			8,893	8,893
Capital stock/participation certificates issued/(retired), net	50			50
Dividends declared/paid			(47)	(47)
Retained earnings retired		(3)		(3)
Patronage distribution adjustment		(143)	(114)	(257)
Balance at March 31, 2015	\$ 19,223	\$ 157,569	\$ 77,581	\$ 254,373
<b>Balance at December 31, 2015</b>	<b>\$ 19,505</b>	<b>\$ 177,063</b>	<b>\$ 72,324</b>	<b>\$ 268,892</b>
<b>Comprehensive income</b>			<b>9,531</b>	<b>9,531</b>
<b>Capital stock/participation certificates issued/(retired), net</b>	<b>62</b>			<b>62</b>
<b>Dividends declared/paid</b>			<b>(47)</b>	<b>(47)</b>
<b>Retained earnings retired</b>		<b>(1)</b>		<b>(1)</b>
<b>Patronage distribution adjustment</b>		<b>(130)</b>	<b>130</b>	<b>—</b>
<b>Balance at March 31, 2016</b>	<b>\$ 19,567</b>	<b>\$ 176,932</b>	<b>\$ 81,938</b>	<b>\$ 278,437</b>

*The accompanying notes are an integral part of these consolidated financial statements.*



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*AgCredit Agricultural Credit Association*

# Notes to the Consolidated Financial Statements

(dollars in thousands, except as noted)  
(unaudited)

## Note 1 — Organization, Significant Accounting Policies, and Recently Issued Accounting Pronouncements

### *Organization*

The accompanying financial statements include the accounts of AgCredit Agricultural Credit Association and its Production Credit Association (PCA) and Federal Land Credit Association (FLCA) subsidiaries (collectively, the Association). A description of the organization and operations, the significant accounting policies followed, and the financial condition and results of operations for the Association as of and for the year ended December 31, 2015, are contained in the 2015 Annual Report to Shareholders. These unaudited interim consolidated financial statements should be read in conjunction with the latest Annual Report to Shareholders.

### *Basis of Presentation*

In the opinion of management, the accompanying consolidated financial statements contain all adjustments necessary for a fair statement of results for the periods presented. These adjustments are of a normal recurring nature, unless otherwise disclosed.

Certain amounts in the prior period's consolidated financial statements have been reclassified to conform to the current period presentation. Such reclassifications had no effect on the prior period net income or total capital as previously reported.

The results of any interim period are not necessarily indicative of those to be expected for a full year.

### *Significant Accounting Policies*

The Association's accounting and reporting policies conform with U.S. generally accepted accounting principles (GAAP) and practices in the financial services industry. To prepare the financial statements in conformity with GAAP, management must make estimates based on assumptions about future economic and market conditions (for example, unemployment, market liquidity, real estate prices, etc.) that affect the reported amounts of assets and liabilities at the date of the financial statements, income and expenses during the reporting period, and the related disclosures. Although these estimates contemplate current conditions and expectations of change in the future, it is reasonably possible that actual conditions may be different than anticipated, which could materially affect results of operations and financial condition.

Management has made significant estimates in several areas, including loans and allowance for loan losses (Note 2, *Loans and Allowance for Loan Losses*), investment securities and other-than-temporary impairment (Note 3, *Investments*), and

financial instruments (Note 5, *Fair Value Measurement*). Actual results could differ from those estimates.

For further details of significant accounting policies, see Note 2, *Summary of Significant Accounting Policies*, from the latest Annual Report.

### *Accounting Standards Updates (ASUs) Issued During the Period*

The following ASU was issued by the Financial Accounting Standards Board (FASB) since the most recent Annual Report:

- In March, 2016, the FASB issued ASU 2016-07 Investments - Equity Method and Joint Ventures (Topic 323): Simplifying the Transition to the Equity Method of Accounting. To simplify the accounting for equity method investments, the amendments in the Update eliminate the requirement that an entity retroactively adopt the equity method of accounting if an investment qualifies for use of the equity method as a result of an increase in the level of ownership or degree of influence. The amendments require that the equity method investor add the cost of acquiring the additional interest in the investee to the current basis of the investor's previously held interest and adopt the equity method of accounting as of the date the investment becomes qualified for equity method accounting. The guidance is effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2016. Earlier application is permitted. The amendments should be applied prospectively upon their effective date to increases in the level of ownership interest or degree of influence that result in the adoption of the equity method.

### *ASUs Pending Effective Date*

For a detailed description of the ASUs below, see the latest Annual Report.

Potential effects of ASUs issued in previous periods:

- 2016-02 Leases (Topic 842): In February, 2016, the FASB issued an update that requires organizations that lease assets to recognize on the balance sheet the assets and liabilities for the rights and obligations created by those leases. The Association is in the process of evaluating what effects the guidance may have on the statements of financial condition and results of operations.

- 2016-01 Financial Instruments – Overall (Subtopic 825-10) Recognition and Measurement of Financial Assets and Financial Liabilities: In January, 2016, the FASB issued an update that is intended to improve the recognition and measurement of financial instruments. The Association is in the process of evaluating what effects the guidance may have on the statements of financial condition and results of operations.
- 2015-14 Revenue from Contracts with Customers (Topic 606) – Deferral of the Effective Date: In August, 2015, the FASB issued an update that defers by one year the effective date of ASU 2014-09, Revenue from Contracts with Customers. The new ASU reflects decisions reached by the FASB at its meeting on July 9, 2015. The Association is in the process of evaluating what effects the guidance may have on the statements of financial condition and results of operations.

#### **Accounting Standards Effective During the Period**

There were no changes in the accounting principles applied from the latest Annual Report, other than any discussed below.

No recently adopted accounting guidance issued by the FASB had a significant effect on the current period reporting. See the most recent Annual Report for a detailed description of each of the standards below:

- 2015-07 Fair Value Measurement (Topic 820): Disclosure for Investments in Certain Entities That Calculate Net Asset Value per Share (or Its Equivalent) – The amendment was adopted prospectively. There were no changes to the Association’s statements of financial condition or results of operations as a result of this guidance. See Note 5, *Fair Value Measurement*, for the disclosures required by this guidance.
- 2015-01 Income Statement – Extraordinary and Unusual Items (Subtopic 225-20): Simplifying Income Statement

Presentation by Eliminating the Concept of Extraordinary Items – The amendment was adopted retrospectively. There were no changes to the Association’s statements of financial condition or results of operations as a result of this guidance.

- 2014-15 Income Statement – Presentation of Financial Statements – Going Concern (Subtopic 205-40): Disclosure of Uncertainties about an Entity’s Ability to Continue as a Going Concern: This amendment is effective for the annual reporting period ended December 31, 2016 and, interim and annual periods thereafter. It may require additional disclosures but will not have a material impact on the Association’s financial condition or results of operations.

#### **Note 2 — Loans and Allowance for Loan Losses**

The Association maintains an allowance for loan losses at a level considered adequate by management to provide for probable and estimable losses inherent in the loan portfolio as of the report date. The allowance for loan losses is increased through provisions for loan losses and loan recoveries and is decreased through loan charge-offs and allowance reversals. A review of individual loans in each respective portfolio is performed periodically to determine the appropriateness of risk ratings and to ensure loss exposure to the Association has been identified. See Note 3, *Loans and Allowance for Loan Losses*, from the latest Annual Report for further discussion.

Credit risk arises from the potential inability of an obligor to meet its repayment obligation. The Association manages credit risk associated with lending activities through an assessment of the credit risk profile of an individual obligor. The Association sets its own underwriting standards and lending policies that provide direction to loan officers and are approved by the board of directors.

A summary of loans outstanding at period end follows:

	<b>March 31, 2016</b>	<b>December 31, 2015</b>
Real estate mortgage	\$ 955,029	\$ 964,995
Production and intermediate-term	567,285	584,371
Processing and marketing	24,018	24,361
Farm-related business	16,961	16,849
Communication	2,451	2,451
Rural residential real estate	121,410	121,074
Lease receivables	1,392	1,696
Other (including Mission Related)	2,080	693
Total loans	<b>\$ 1,690,626</b>	<b>\$ 1,716,490</b>

A substantial portion of the Association’s lending activities is collateralized, and exposure to credit loss associated with lending activities is reduced accordingly.

The Association may purchase or sell participation interests with other parties in order to diversify risk, manage loan volume, and comply with Farm Credit Administration (FCA) regulations. The following tables present the principal balance of participation and syndication loans at periods ended:

March 31, 2016

	Within AgFirst District		Within Farm Credit System		Outside Farm Credit System		Total	
	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold
Real estate mortgage	\$ 1,882	\$ 46,950	\$ -	\$ 682	\$ 5,610	\$ -	\$ 7,492	\$ 47,632
Production and intermediate-term	16,572	135,474	978	1,190	8,503	-	26,053	136,664
Processing and marketing	16,197	-	356	-	-	-	16,553	-
Farm-related business	1,102	-	-	-	-	-	1,102	-
Communication	2,458	-	-	-	-	-	2,458	-
Other (including Mission Related)	-	545	-	-	2,625	-	2,625	545
Total	\$ 38,211	\$ 182,969	\$ 1,334	\$ 1,872	\$ 16,738	\$ -	\$ 56,283	\$ 184,841

December 31, 2015

	Within AgFirst District		Within Farm Credit System		Outside Farm Credit System		Total	
	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold
Real estate mortgage	\$ 1,747	\$ 8,746	\$ -	\$ 715	\$ 5,610	\$ -	\$ 7,357	\$ 9,461
Production and intermediate-term	12,315	130,676	1,049	1,258	8,010	-	21,374	131,934
Processing and marketing	16,184	-	445	-	1	-	16,630	-
Farm-related business	1,102	-	-	-	-	-	1,102	-
Communication	2,458	-	-	-	-	-	2,458	-
Other (including Mission Related)	-	182	-	-	875	-	875	182
Total	\$ 33,806	\$ 139,604	\$ 1,494	\$ 1,973	\$ 14,496	\$ -	\$ 49,796	\$ 141,577

A significant source of liquidity for the Association is the repayments of loans. The following table presents the contractual maturity distribution of loans by loan type at the latest period end:

March 31, 2016

	March 31, 2016			
	Due less than 1 year	Due 1 through 5 years	Due after 5 years	Total
Real estate mortgage	\$ 6,798	\$ 49,758	\$ 898,473	\$ 955,029
Production and intermediate-term	218,569	249,812	98,904	567,285
Processing and marketing	377	10,261	13,380	24,018
Farm-related business	2,892	3,383	10,686	16,961
Communication	-	2,451	-	2,451
Rural residential real estate	320	2,915	118,175	121,410
Lease receivables	189	1,017	186	1,392
Other (including Mission Related)	693	1,387	-	2,080
Total loans	\$ 229,838	\$ 320,984	\$ 1,139,804	\$ 1,690,626
Percentage	13.59%	18.99%	67.42%	100.00%



Nonperforming assets (including the recorded investment for loans) and related credit quality statistics at period end were as follows:

	March 31, 2016	December 31, 2015
<b>Nonaccrual loans:</b>		
Real estate mortgage	\$ 633	\$ 568
Production and intermediate-term	10,706	8,303
Farm-related business	331	332
Rural residential real estate	21	20
Total	<u>\$ 11,691</u>	<u>\$ 9,223</u>
<b>Accruing restructured loans:</b>		
Total	<u>\$ -</u>	<u>\$ -</u>
<b>Accruing loans 90 days or more past due:</b>		
Total	<u>\$ -</u>	<u>\$ -</u>
Total nonperforming loans	\$ 11,691	\$ 9,223
Other property owned	60	60
Total nonperforming assets	<u>\$ 11,751</u>	<u>\$ 9,283</u>
Nonaccrual loans as a percentage of total loans	0.69%	0.54%
Nonperforming assets as a percentage of total loans and other property owned	0.70%	0.54%
Nonperforming assets as a percentage of capital	<u>4.22%</u>	<u>3.45%</u>

The following table presents information related to the recorded investment of impaired loans at period end. Impaired loans are loans for which it is probable that all principal and interest will not be collected according to the contractual terms of the loan.

	March 31, 2016	December 31, 2015
<b>Impaired nonaccrual loans:</b>		
Current as to principal and interest	\$ 10,949	\$ 8,627
Past due	742	596
Total	<u>11,691</u>	<u>9,223</u>
<b>Impaired accrual loans:</b>		
Restructured	-	-
90 days or more past due	-	-
Total	<u>-</u>	<u>-</u>
Total impaired loans	<u>\$ 11,691</u>	<u>\$ 9,223</u>
Additional commitments to lend	<u>\$ 1,125</u>	<u>\$ 3,263</u>

The following tables present additional impaired loan information at period end. Unpaid principal balance represents the contractual principal balance of the loan.

	March 31, 2016			Quarter Ended March 31, 2016	
	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Impaired Loans	Interest Income Recognized on Impaired Loans
<b>Impaired loans:</b>					
<b>With a related allowance for credit losses:</b>					
Real estate mortgage	\$ 322	\$ 398	\$ 35	\$ 288	\$ -
Production and intermediate-term	4,924	5,549	302	4,394	9
Farm-related business	331	401	222	296	1
Rural residential real estate	21	21	3	18	-
Total	<u>\$ 5,598</u>	<u>\$ 6,369</u>	<u>\$ 562</u>	<u>\$ 4,996</u>	<u>\$ 10</u>
<b>With no related allowance for credit losses:</b>					
Real estate mortgage	\$ 311	\$ 329	\$ -	\$ 278	\$ 1
Production and intermediate-term	5,782	15,138	-	5,160	10
Total	<u>\$ 6,093</u>	<u>\$ 15,467</u>	<u>\$ -</u>	<u>\$ 5,438</u>	<u>\$ 11</u>
<b>Total:</b>					
Real estate mortgage	\$ 633	\$ 727	\$ 35	\$ 566	\$ 1
Production and intermediate-term	10,706	20,687	302	9,554	19
Farm-related business	331	401	222	296	1
Rural residential real estate	21	21	3	18	-
Total	<u>\$ 11,691</u>	<u>\$ 21,836</u>	<u>\$ 562</u>	<u>\$ 10,434</u>	<u>\$ 21</u>

Impaired loans:	December 31, 2015			Year Ended December 31, 2015	
	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Impaired Loans	Interest Income Recognized on Impaired Loans
<b>With a related allowance for credit losses:</b>					
Real estate mortgage	\$ 331	\$ 402	\$ 35	\$ 400	\$ 1
Production and intermediate-term	4,779	5,405	161	5,770	6
Farm-related business	332	401	189	400	—
Rural residential real estate	20	20	3	25	—
Total	\$ 5,462	\$ 6,228	\$ 388	\$ 6,595	\$ 7
<b>With no related allowance for credit losses:</b>					
Real estate mortgage	\$ 237	\$ 274	\$ —	\$ 285	\$ —
Production and intermediate-term	3,524	12,884	—	4,254	5
Total	\$ 3,761	\$ 13,158	\$ —	\$ 4,539	\$ 5
<b>Total:</b>					
Real estate mortgage	\$ 568	\$ 676	\$ 35	\$ 685	\$ 1
Production and intermediate-term	8,303	18,289	161	10,024	11
Farm-related business	332	401	189	400	—
Rural residential real estate	20	20	3	25	—
Total	\$ 9,223	\$ 19,386	\$ 388	\$ 11,134	\$ 12

A summary of changes in the allowance for loan losses and recorded investment in loans for each reporting period follows. Prior to issuance of the Association's 2015 Annual Report, management identified errors in classification of the loan portfolio among the various FCA loan type categories that are used to report disaggregated loan information in footnote disclosures. As discussed in Note 3, Loans and Allowance for Loan Losses, of the Bank's 2015 Annual Report, FCA loan type classifications prior to December 31, 2015 have been revised as necessary to reflect these loan type classifications, as adjusted. In the table below, activity for the quarter ended March 31, 2015 is presented as revised.

	Real Estate Mortgage	Production and Intermediate-term	Agribusiness*	Communication	Rural Residential Real Estate	Lease Receivables	Other	Total
<b>Activity related to the allowance for credit losses:</b>								
Balance at December 31, 2015	\$ 2,583	\$ 10,319	\$ 384	\$ 11	\$ 554	\$ 4	\$ 3	\$ 13,858
Charge-offs	—	(4)	—	—	—	—	—	(4)
Recoveries	—	—	—	—	—	—	—	—
Provision for loan losses	114	(182)	37	—	(3)	(1)	3	(32)
Balance at March 31, 2016	\$ 2,697	\$ 10,133	\$ 421	\$ 11	\$ 551	\$ 3	\$ 6	\$ 13,822
Balance at December 31, 2014	\$ 2,259	\$ 10,514	\$ 351	\$ —	\$ 881	\$ 5	\$ 4	\$ 14,014
Charge-offs	—	—	—	—	—	—	—	—
Recoveries	—	—	—	—	1	—	—	1
Provision for loan losses	(24)	(198)	30	11	181	—	—	—
Balance at March 31, 2015	\$ 2,235	\$ 10,316	\$ 381	\$ 11	\$ 1,063	\$ 5	\$ 4	\$ 14,015
<b>Allowance on loans evaluated for impairment:</b>								
Individually	\$ 35	\$ 302	\$ 222	\$ —	\$ 3	\$ —	\$ —	\$ 562
Collectively	2,662	9,831	199	11	548	3	6	13,260
Balance at March 31, 2016	\$ 2,697	\$ 10,133	\$ 421	\$ 11	\$ 551	\$ 3	\$ 6	\$ 13,822
Individually	\$ 35	\$ 161	\$ 189	\$ —	\$ 3	\$ —	\$ —	\$ 388
Collectively	2,548	10,158	195	11	551	4	3	13,470
Balance at December 31, 2015	\$ 2,583	\$ 10,319	\$ 384	\$ 11	\$ 554	\$ 4	\$ 3	\$ 13,858
<b>Recorded investment in loans evaluated for impairment:</b>								
Individually	\$ 633	\$ 10,706	\$ 331	\$ —	\$ 21	\$ —	\$ —	\$ 11,691
Collectively	967,588	564,187	40,886	2,451	121,806	1,392	2,082	1,700,392
Balance at March 31, 2016	\$ 968,221	\$ 574,893	\$ 41,217	\$ 2,451	\$ 121,827	\$ 1,392	\$ 2,082	\$ 1,712,083
Individually	\$ 568	\$ 8,303	\$ 332	\$ —	\$ 20	\$ —	\$ —	\$ 9,223
Collectively	979,699	583,774	41,057	2,451	121,415	1,696	693	1,730,785
Balance at December 31, 2015	\$ 980,267	\$ 592,077	\$ 41,389	\$ 2,451	\$ 121,435	\$ 1,696	\$ 693	\$ 1,740,008

\*Includes the loan types; Loans to cooperatives, Processing and marketing, and Farm-related business.

A restructuring of a debt constitutes a troubled debt restructuring (TDR) if the creditor for economic or legal reasons related to the debtor's financial difficulties grants a concession to the debtor that it would not otherwise consider. There were no new TDRs for periods presented.

Interest concessions may include interest forgiveness and interest deferment. Principal concessions may include principal forgiveness, principal deferment, and maturity extension. Other concessions may include additional compensation received which might be in the form of cash or other assets.

There were no TDRs that occurred during the previous twelve months and for which there was a subsequent payment default during periods presented. Payment default is defined as a payment that was thirty days or more past due.

The following table provides information at period end on outstanding loans restructured in troubled debt restructurings. These loans are included as impaired loans in the impaired loan table:

	Total TDRs		Nonaccrual TDRs	
	March 31, 2016	December 31, 2015	March 31, 2016	December 31, 2015
Real estate mortgage	\$ 322	\$ 332	\$ 322	\$ 332
Production and intermediate-term	10,420	8,282	10,420	8,282
Total Loans	\$ 10,742	\$ 8,614	\$ 10,742	\$ 8,614
Additional commitments to lend	\$ 1,125	\$ 3,263		

The following table presents information as of period end:

	March 31, 2016	December 31, 2015
Carrying amount of foreclosed residential real estate properties held as a result of obtaining physical possession	\$ 60	\$ -
Recorded investment of consumer mortgage loans secured by residential real estate for which formal foreclosure proceedings are in process	\$ 135	\$ 119

### Note 3 — Investments

#### Investment Securities

The Association's investments consist of Rural America Bonds (RABs), which are private placement securities purchased under the Mission Related Investment program approved by the FCA. In its Conditions of Approval for the program, the FCA considers a RAB ineligible if its investment rating, based on the internal 14-point probability of default scale used to also grade loans, falls below 9. The FCA requires System institutions to provide notification when a security becomes ineligible. At March 31, 2016, the Association held no RABs whose credit quality had deteriorated beyond the program limits.

A summary of the amortized cost and fair value of investment securities held-to-maturity follows:

	March 31, 2016				
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	Yield
RABs	\$ 19,085	\$ 696	\$ (75)	\$ 19,706	5.04%

	December 31, 2015				
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	Yield
RABs	\$ 19,193	\$ 208	\$ (328)	\$ 19,073	5.04%

A summary of the contractual maturity, amortized cost and estimated fair value of investment securities held-to-maturity follows:

	March 31, 2016		
	Amortized Cost	Fair Value	Weighted Average Yield
In one year or less	\$ -	\$ -	-%
After one year through five years	2,121	2,185	5.13
After five years through ten years	-	-	-
After ten years	16,964	17,521	5.03
Total	\$ 19,085	\$ 19,706	5.04%

A portion of these investments has contractual maturities in excess of ten years. However, expected maturities for these types of securities can differ from contractual maturities because borrowers may have the right to prepay obligations with or without prepayment penalties.

An investment is considered impaired if its fair value is less than its cost. The following tables show the fair value and gross unrealized losses for investments that were in a continuous unrealized loss position aggregated by investment category at each reporting period. A continuous unrealized loss position for an investment is measured from the date the impairment was first identified.

	March 31, 2016			
	Less than 12 Months		12 Months or Greater	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
RABs	\$ 958	\$ (75)	\$ -	\$ -

December 31, 2015			
Less than 12 Months		12 Months or Greater	
Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
\$ 12,743	\$ (328)	\$ -	\$ -

RABs

The recording of an impairment is predicated on: (1) whether or not management intends to sell the security, (2) whether it is more likely than not that management would be required to sell the security before recovering its costs, and (3) whether management expects to recover the security's entire amortized cost basis (even if there is no intention to sell). If the Association intends to sell the security or it is more likely than not that it would be required to sell the security, the impairment loss equals the full difference between amortized cost and fair value of the security. When the Association does not intend to sell securities in an unrealized loss position and it is not more likely than not that it would be required to sell the securities, other-than-temporary impairment loss is separated into credit loss and non-credit loss. Credit loss is defined as the shortfall of the present value of the cash flows expected to be collected in relation to the amortized cost basis.

The Association performs periodic credit reviews, including other-than-temporary impairment analyses, on its investment securities portfolio. The objective is to quantify future possible loss of principal or interest due on securities in the portfolio. Factors considered in determining whether an impairment is other-than-temporary include among others: (1) the length of time and the extent to which the fair value is less than cost, (2) adverse conditions specifically related to the industry, (3) geographic area and the condition of the underlying collateral, (4) payment structure of the security, (5) ratings by rating agencies, (6) the credit worthiness of bond insurers, and (7) volatility of the fair value changes.

The Association uses the present value of cash flows expected to be collected from each debt security to determine the amount of credit loss. This technique requires assumptions related to the underlying collateral, including default rates, amount and timing of prepayments, and loss severity. Assumptions can vary widely from security to security and are influenced by such factors as loan interest rate, geographical location of the borrower, borrower characteristics, and collateral type.

Significant inputs used to estimate the amount of credit loss include, but are not limited to, performance indicators of the underlying assets in the security (including default rates, delinquency rates, and percentage of nonperforming assets), loan-to-collateral value ratios, third-party guarantees, current levels of subordination, vintage, geographic concentration, and credit ratings. The Association may obtain assumptions for the default rate, prepayment rate, and loss severity rate from an independent third party, or generate the assumptions internally.

The Association has not recognized any credit losses as any impairments were deemed temporary and resulted from non-

credit related factors. The Association has the ability and intent to hold these temporarily impaired investments until a recovery of unrealized losses occurs, which may be at maturity, and at this time expects to collect the full principal amount and interest due on these securities, especially after considering credit enhancements.

#### ***Investments in other Farm Credit Institutions***

The Association is required to maintain ownership in AgFirst Farm Credit Bank (AgFirst or the Bank) of Class B and Class C stock as determined by the Bank. The Bank may require additional capital contributions to maintain its capital requirements. The Association owned 7.32 percent of the issued stock of the Bank as of March 31, 2016 net of any reciprocal investment. As of that date, the Bank's assets totaled \$31.0 billion and shareholders' equity totaled \$2.3 billion. The Bank's earnings were \$72 million for the first three months of 2016. In addition, the Association had an investment of \$390 related to other Farm Credit institutions.

#### **Note 4 — Debt**

##### ***Notes Payable to AgFirst Farm Credit Bank***

The Association's indebtedness to the Bank represents borrowings by the Association to fund its earning assets. This indebtedness is collateralized by a pledge of substantially all of the Association's assets. The contractual terms of the revolving line of credit are contained in the General Financing Agreement (GFA). The GFA also defines Association performance criteria for borrowing from the Bank, which includes borrowing base margin, earnings and capital covenants, among others.

#### **Note 5— Fair Value Measurement**

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability in an orderly transaction between market participants in the principal or most advantageous market for the asset or liability.

Accounting guidance establishes a hierarchy for disclosure of fair value measurements to maximize the use of observable inputs, that is, inputs that reflect the assumptions market participants would use in pricing an asset or liability based on market data obtained from sources independent of the reporting entity. The hierarchy is based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. A financial instrument's categorization within the hierarchy tiers is based upon the lowest level of input that is significant to the fair value measurement.

The classifications within the fair value hierarchy are as follows:

Level 1 inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets.



Level 2 inputs include quoted prices for similar assets and liabilities in active markets; quoted prices in markets that are not active; and inputs that are observable, or can be corroborated, for substantially the full term of the asset or liability.

Level 3 inputs are unobservable and supported by little or no market activity. Valuation is determined using pricing models, discounted cash flow methodologies, or similar techniques, and could include significant management judgment or estimation. Level 3 assets and liabilities also could include instruments whose price has been adjusted based on dealer quoted pricing

that is different than the third-party valuation or internal model pricing.

For a complete discussion of the inputs and other assumptions considered in assigning various assets and liabilities to the fair value hierarchy levels, see the latest Annual Report to Shareholders.

There were no Level 3 assets or liabilities measured at fair value on a recurring basis for the periods presented. The Association had no transfers of assets or liabilities into or out of Level 1 or Level 2 during the periods presented.

Fair values are estimated at each period end date for assets and liabilities measured at fair value on a recurring basis. Fair values are estimated at least annually, or when information suggests a significant change in value, for assets measured at fair value on a nonrecurring basis. Other Financial Instruments are not measured at fair value in the statement of financial position, but their fair values are estimated as of each period end date. The following tables summarize the carrying amounts of these assets and liabilities at period end, and their related fair values.

At or for the Three Months Ended March 31, 2016						
	Total Carrying Amount	Level 1	Level 2	Level 3	Total Fair Value	Fair Value Effects On Earnings
<b>Recurring Measurements</b>						
<b>Assets:</b>						
Assets held in Trust funds	\$ 56	\$ 56	\$ -	\$ -	\$ 56	
Recurring Assets	\$ 56	\$ 56	\$ -	\$ -	\$ 56	
<b>Liabilities:</b>						
Recurring Liabilities	\$ -	\$ -	\$ -	\$ -	\$ -	
<b>Nonrecurring Measurements</b>						
<b>Assets:</b>						
Impaired loans	\$ 11,129	\$ -	\$ -	\$ 11,129	\$ 11,129	\$ (178)
Other property owned	60	-	-	68	68	-
Nonrecurring Assets	\$ 11,189	\$ -	\$ -	\$ 11,197	\$ 11,197	\$ (178)
<b>Other Financial Instruments</b>						
<b>Assets:</b>						
Cash	\$ 3,870	\$ 3,870	\$ -	\$ -	\$ 3,870	
Investment securities, held-to-maturity	19,085	-	-	19,706	19,706	
Loans	1,665,675	-	-	1,642,915	1,642,915	
Other Financial Assets	\$ 1,688,630	\$ 3,870	\$ -	\$ 1,662,621	\$ 1,666,491	
<b>Liabilities:</b>						
Notes payable to AgFirst Farm Credit Bank	\$ 1,446,609	\$ -	\$ -	\$ 1,433,037	\$ 1,433,037	
Other Financial Liabilities	\$ 1,446,609	\$ -	\$ -	\$ 1,433,037	\$ 1,433,037	

At or for the Year Ended December 31, 2015						
	Total Carrying Amount	Level 1	Level 2	Level 3	Total Fair Value	Fair Value Effects On Earnings
<b>Recurring Measurements</b>						
<b>Assets:</b>						
Recurring Assets	\$ 61	\$ 61	\$ -	\$ -	\$ 61	
<b>Liabilities:</b>						
Recurring Liabilities	\$ -	\$ -	\$ -	\$ -	\$ -	
<b>Nonrecurring Measurements</b>						
<b>Assets:</b>						
Impaired loans	\$ 8,835	\$ -	\$ -	\$ 8,835	\$ 8,835	\$ 1,890
Other property owned	60	-	-	68	68	-
Nonrecurring Assets	\$ 8,895	\$ -	\$ -	\$ 8,903	\$ 8,903	\$ 1,890
<b>Other Financial Instruments</b>						
<b>Assets:</b>						
Cash	\$ 4,080	\$ 4,080	\$ -	\$ -	\$ 4,080	
Investment securities, held-to-maturity	19,193	-	-	19,073	19,073	
Loans	1,693,797	-	-	1,678,190	1,678,190	
Other Financial Assets	\$ 1,717,070	\$ 4,080	\$ -	\$ 1,697,263	\$ 1,701,343	
<b>Liabilities:</b>						
Notes payable to AgFirst Farm Credit Bank	\$ 1,500,003	\$ -	\$ -	\$ 1,479,430	\$ 1,479,430	
Other Financial Liabilities	\$ 1,500,003	\$ -	\$ -	\$ 1,479,430	\$ 1,479,430	

## SENSITIVITY TO CHANGES IN SIGNIFICANT UNOBSERVABLE INPUTS

Discounted cash flow or similar modeling techniques are generally used to determine the recurring fair value measurements for Level 3 assets and liabilities. Use of these techniques requires determination of relevant inputs and assumptions, some of which represent significant unobservable inputs as indicated in the tables that follow. Accordingly, changes in these unobservable inputs may have a significant impact on fair value.

Certain of these unobservable inputs will (in isolation) have a directionally consistent impact on the fair value of the instrument for a given change in that input. Alternatively, the fair value of the instrument may move in an opposite direction for a given change in another input. Where multiple inputs are used within the valuation technique of an asset or liability, a change in one input in a certain direction may be offset by an opposite change in another input having a potentially muted impact to the overall fair value of that particular instrument. Additionally, a change in one unobservable input may result in a change to another unobservable input (that is, changes in certain inputs are interrelated with one another), which may counteract or magnify the fair value impact.

### Investment Securities

The fair values of predominantly all Level 3 investment securities have consistent inputs, valuation techniques and correlation to changes in underlying inputs. The models used to determine fair value for these instruments use certain significant unobservable inputs within a discounted cash flow or market comparable pricing valuation technique. Such inputs generally

include discount rate components including risk premiums, prepayment estimates, default estimates and loss severities. These Level 3 assets would decrease (increase) in value based upon an increase (decrease) in discount rates, defaults, or loss severities. Conversely, the fair value of these assets would generally increase (decrease) in value if the prepayment input were to increase (decrease).

Generally, a change in the assumption used for defaults is accompanied by a directionally similar change in the risk premium component of the discount rate (specifically, the portion related to credit risk) and a directionally opposite change in the assumption used for prepayments. Unobservable inputs for loss severities do not normally increase or decrease based on movements in the other significant unobservable inputs for these Level 3 assets.

### Inputs to Valuation Techniques

Management determines the Association's valuation policies and procedures. The Bank performs the majority of the Association's valuations, and its valuation processes are calibrated annually by an independent consultant. The fair value measurements are analyzed on a quarterly basis. For other valuations, documentation is obtained for third party information, such as pricing, and periodically evaluated alongside internal information and pricing that is available.

Quoted market prices are generally not available for the instruments presented. Accordingly fair values are based on judgments regarding anticipated cash flows, future expected loss experience, current economic conditions, risk characteristics of various financial instruments, and other factors. These estimates involve uncertainties and matters of judgment, and therefore cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

Quantitative Information about Recurring and Nonrecurring Level 3 Fair Value Measurements

	Fair Value	Valuation Technique(s)	Unobservable Input	Range
Impaired loans and other property owned	\$ 11,197	Appraisal	Income and expense	*
			Comparable sales	*
			Replacement costs	*
			Comparability adjustments	*

\* Ranges for this type of input are not useful because each collateral property is unique.

Information about Other Financial Instrument Fair Value Measurements

	Valuation Technique(s)	Input
Cash	Carrying Value	Par/Principal and appropriate interest yield
Loans	Discounted cash flow	Prepayment forecasts
		Probability of default
		Loss severity
Investment securities, held-to-maturity	Discounted cash flow	Prepayment rates
		Risk adjusted discount rate
Notes payable to AgFirst Farm Credit Bank	Discounted cash flow	Prepayment forecasts
		Probability of default
		Loss severity

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## Note 6 — Employee Benefit Plans

The following is a table of retirement and other postretirement benefit expenses for the Association:

	For the three months ended March 31,	
	2016	2015
Pension	\$ 397	\$ 370
401(k)	144	126
Other postretirement benefits	109	143
Total	<u>\$ 650</u>	<u>\$ 639</u>

The following is a table of retirement and other postretirement benefit contributions for the Association:

	Actual YTD Through 3/31/16	Projected Contributions For Remainder of 2016	Projected Total Contributions 2016
Pension	\$ —	\$ 1,388	\$ 1,388
Other postretirement benefits	49	152	201
Total	<u>\$ 49</u>	<u>\$ 1,540</u>	<u>\$ 1,589</u>

Contributions in the above table include allocated estimates of funding for multi-employer plans in which the Association participates. These amounts may change when a total funding amount and allocation is determined by the respective Plan's Sponsor Committee. Also, market conditions could impact discount rates and return on plan assets which could change contributions necessary before the next plan measurement date of December 31, 2016.

Further details regarding employee benefit plans are contained in the 2015 Annual Report to Shareholders, including a discussion of benefit plan changes related to the termination of the AgFirst Farm Credit Cash Balance Retirement Plan.

## Note 7 — Commitments and Contingent Liabilities

From time to time, legal actions are pending against the Association in which claims for money damages are asserted. On at least a quarterly basis, the Association assesses its liabilities and contingencies in connection with outstanding legal proceedings utilizing the latest information available. While the outcome of legal proceedings is inherently uncertain, on the basis of information presently available, management, after consultation with legal counsel, is of the opinion that the ultimate liability, if any, from these actions, would not be material in relation to the financial position of the Association. Because it is not probable the Association will incur a loss or the loss is not estimable, no liability has been recorded for any claims that may be pending.

## Note 8 — Subsequent Events

The Association evaluated subsequent events and determined there were none requiring disclosure through May 9, 2016, which was the date the financial statements were issued.